

Calculate your company's results with this worksheet and compare your performance to the industry average or any goal you have for your company. Then use the Financial Doctor Cheat Sheet for next steps.



Sales

—————
Total Assets



Sales To Assets

Revenue Per Investment



Industry Average



Gross Profit

—————
Sales



Gross Profit Margin

Money Made From Sale



Industry Average



Net Profit Before Tax

—————
Sales



Net Profit Margin

Money Made After Expenses



Industry Average



Inventories

————— * 365

Cost of Goods Sold



Inventory Days

Time on the shelf



Industry Average



Accounts Receivable

————— * 365

Sales



AR Days

Time to get paid



Industry Average



Accounts Payable

————— * 365

Cost of Goods Sold



AP Days

Time to pay bills



Industry Average

/ = Days on left and Turnover rates = (365 / # of days) on the right

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Current Assets

Current Liabilities



Current Ratio

Cover one year's expenses



Industry Average



Current Assets – Inventory - Pre Pairs

Current Liabilities



Quick Ratio

Cover 90 Days Expenses



Industry Average



Total Liabilities

Total Equity



Debt To Equity Ratio

Keeping Cash In The Company



Industry Average



Net Profit Before Tax

Total Equity



Return On Investment

Profit Compared To Equity



Industry Average



Net Profit Before Taxes

Total Assets



Return on Assets

Profit From Equipment



Industry Average